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# Are you ready for the ride of your life?

## National Sales Manager - Auckland or Palmerston North

Plumbing World are the only 100% New Zealand owned national plumbing merchant with a successful branch network stretching from Kerikeri to Invercargill. Being market leader doesn't happen without having the right people to shape the road! This is a newly created role to assist us on our journey for continuous improvement. Reporting to the General Manager you will be responsible for developing & implementing a cohesive sales strategy to deliver sustainable profitable growth. You will collaborate with members of the executive team and foster strong relationships at all levels to ensure stakeholder buy in. Through empowering people to perform you will lead & coach a team focused on delivering product and solutions. Active and visible in the industry you will be charged with building a strong profile to promote our organisation. At ease negotiating you pride yourself on your ability to influence others to achieve mutual benefits. Outcome focused you will play a critical role in developing metrics to understand and manage business performance. A track record in sales management is essential & experience within the building or related sectors would be preferred. Park up in Palmerston North or Auckland but be willing to hit the road. Buckle up! It's time to shift gear and join an organisation that is truly going places! Call Jacqui 09 968 8470 or email your CV to [jacqui@jobswithsalt.co.nz](mailto:jacqui@jobswithsalt.co.nz)

  
**plumbingworld**



THE VITAL INGREDIENT

**salt**