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# The door is open for you

If you are seeking an opportunity to take ownership and truly have impact and influence then this is it! James Hardie is an international building materials company and a global leader in their field. They have the door open and welcome mat out for an experienced Key Account Manager with proven commercial acumen coupled with marketing exposure to further build this channel. Reporting to the General Manager of Sales you're charged with making it happen! You will be responsible for fostering relationships and negotiating national trading agreements with head office decision makers. Able to present, translate and communicate ideas and information you will ensure all stakeholders internally and externally are kept abreast of what's happening. You will be involved in the development and implementation of sales and marketing strategies specific to your channel whilst also managing rebates. This is a true partnership role where you will work closely with the Marketing Manager to create and drive national promotional activity that will ensure all parties achieve their objectives.

On offer is an attractive salary package. Why wait, come on in and move in today!

Call Louise on 09 968 8241 or email [louise@jobswithsalt.co.nz](mailto:louise@jobswithsalt.co.nz)

## Channel Account Manager - Auckland



**James Hardie**



THE VITAL INGREDIENT

